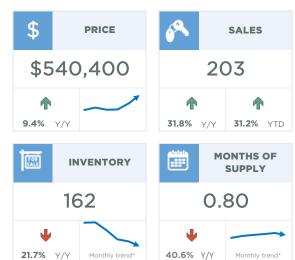


March 2024

Airdrie



March reported 203 sales and 218 new listings. While both new listings and sales improved, with a sales-to-new listings ratio of 93 per cent, inventory levels were 22 per cent below last year and 56 per cent below typical March levels. With less than one month of supply, it is not surprising that we continue to see upward pressure on home prices. In March, the benchmark price reached \$540,400, a monthly gain of two per cent and a year-over-year increase of over nine per cent. Prices improved across all property types, with stronger year-over-year gains for the relatively lower-priced row and apartment-style products.

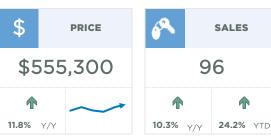


Cochrane



Following a slower start to the year, sales in March rose to nearly the same level of new listings coming onto the market, pushing the sales-to-new listings ratio up to 99 per cent. This also contributed to further declines in inventory levels, and the months of supply dropped to just over one month.

As of March, the total residential benchmark price reached \$555,300, a monthly gain of over one per cent and a year-over-year increase of nearly 12 per cent. Prices rose across all property types, and detached prices pushed above \$650,000 for the first time.







Okotoks



Okotoks continues to struggle with supply as the 71 new listings that came on the market this month were met with 65 sales, preventing any improvement in inventory levels. There were only 54 units available in March, a year-over-year decline of 10 per cent and nearly 70 per cent below long-term trends for the month.

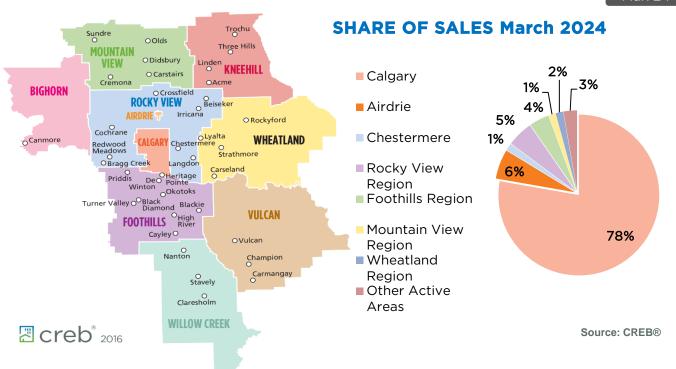
Limited supply and strong sales caused the months of supply to fall below one month, and March was the lowest March reported since 2006. Persistently tight conditions drove further price growth this month, as the total residential benchmark price rose to \$610,700, a monthly gain of one per cent and a year-over-year increase of nine per cent. Prices have been rising for all property types, with the most significant year-over-year gains occurring for semi-detached and row properties.











Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price
2,664	3,172	84%	2,532	0.95	597,600	596,193	557,000
203	218	93%	162	0.80	540,400	530,691	525,000
51	73	70%	97	1.90	690,800	688,641	635,000
178	204	87%	338	1.90	656,800	912,112	663,675
137	144	95%	183	1.34	619,100	799,774	605,000
48	75	64%	115	2.40	455,400	508,531	475,625
10	18	56%	27	2.70	255,900	364,590	367,500
52	61	85%	62	1.19	449,700	467,171	415,000
22	24	92%	47	2.14	304,200	412,764	372,200
15	9	167%	22	1.47	327,600	274,167	240,000
46	76	61%	146	3.17	970,500	1,122,500	924,125
Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price
Sales 6,448			Inventory 2,347			Average Price 585,053	Median Price 545,000
	Listings	Listings Ratio		Supply	Price		
6,448	Listings 8,020	Listings Ratio 80%	2,347	Supply 1.09	Price 584,967	585,053	545,000
6,448 442	8,020 533	Listings Ratio 80% 83%	2,347 153	1.09 1.04	Price 584,967 530,700	585,053 538,369	545,000 548,057
6,448 442 153	8,020 533 207	80% 83% 74%	2,347 153 92	1.09 1.04 1.81	Price 584,967 530,700 681,033	585,053 538,369 668,241	545,000 548,057 623,000
6,448 442 153 422	8,020 533 207 596	80% 83% 74% 71%	2,347 153 92 343	1.09 1.04 1.81 2.44	Price 584,967 530,700 681,033 643,833	585,053 538,369 668,241 880,010	545,000 548,057 623,000 655,000
6,448 442 153 422 312	8,020 533 207 596 391	80% 83% 74% 71%	2,347 153 92 343 191	1.09 1.04 1.81 2.44 1.83	Price 584,967 530,700 681,033 643,833 609,667	585,053 538,369 668,241 880,010 693,354	545,000 548,057 623,000 655,000 577,750
6,448 442 153 422 312 124	Listings 8,020 533 207 596 391 162	80% 83% 74% 71% 80% 77%	2,347 153 92 343 191 106	1.09 1.04 1.81 2.44 1.83 2.56	Price 584,967 530,700 681,033 643,833 609,667 442,500	585,053 538,369 668,241 880,010 693,354 488,502	545,000 548,057 623,000 655,000 577,750 451,500
6,448 442 153 422 312 124 27	8,020 533 207 596 391 162 32	80% 83% 74% 71% 80% 77%	2,347 153 92 343 191 106 22	1.09 1.04 1.81 2.44 1.83 2.56 2.48	584,967 530,700 681,033 643,833 609,667 442,500 252,933	585,053 538,369 668,241 880,010 693,354 488,502 293,622	545,000 548,057 623,000 655,000 577,750 451,500 234,500
6,448 442 153 422 312 124 27	8,020 533 207 596 391 162 32 135	80% 83% 74% 71% 80% 77% 84% 78%	2,347 153 92 343 191 106 22 64	1.09 1.04 1.81 2.44 1.83 2.56 2.48 1.82	Price 584,967 530,700 681,033 643,833 609,667 442,500 252,933 442,900	585,053 538,369 668,241 880,010 693,354 488,502 293,622 457,667	545,000 548,057 623,000 655,000 577,750 451,500 234,500 442,000
	2,664 203 51 178 137 48 10 52 22 15	Sales Listings 2,664 3,172 203 218 51 73 178 204 137 144 48 75 10 18 52 61 22 24 15 9	Sales Listings Listings Ratio 2,664 3,172 84% 203 218 93% 51 73 70% 178 204 87% 137 144 95% 48 75 64% 10 18 56% 52 61 85% 22 24 92% 15 9 167%	Sales Listings Listings Ratio Inventory 2,664 3,172 84% 2,532 203 218 93% 162 51 73 70% 97 178 204 87% 338 137 144 95% 183 48 75 64% 115 10 18 56% 27 52 61 85% 62 22 24 92% 47 15 9 167% 22	Sales Listings Listings Ratio Inventory Supply 2,664 3,172 84% 2,532 0.95 203 218 93% 162 0.80 51 73 70% 97 1.90 178 204 87% 338 1.90 137 144 95% 183 1.34 48 75 64% 115 2.40 10 18 56% 27 2.70 52 61 85% 62 1.19 22 24 92% 47 2.14 15 9 167% 22 1.47	Sales Listings Listings Ratio Inventory Supply Price 2,664 3,172 84% 2,532 0.95 597,600 203 218 93% 162 0.80 540,400 51 73 70% 97 1.90 690,800 178 204 87% 338 1.90 656,800 137 144 95% 183 1.34 619,100 48 75 64% 115 2.40 455,400 10 18 56% 27 2.70 255,900 52 61 85% 62 1.19 449,700 22 24 92% 47 2.14 304,200 15 9 167% 22 1.47 327,600	Sales Listings Listings Ratio Inventory Supply Price Average Price 2,664 3,172 84% 2,532 0.95 597,600 596,193 203 218 93% 162 0.80 540,400 530,691 51 73 70% 97 1.90 690,800 688,641 178 204 87% 338 1.90 656,800 912,112 137 144 95% 183 1.34 619,100 799,774 48 75 64% 115 2.40 455,400 508,531 10 18 56% 27 2.70 255,900 364,590 52 61 85% 62 1.19 449,700 467,171 22 24 92% 47 2.14 304,200 412,764 15 9 167% 22 1.47 327,600 274,167

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